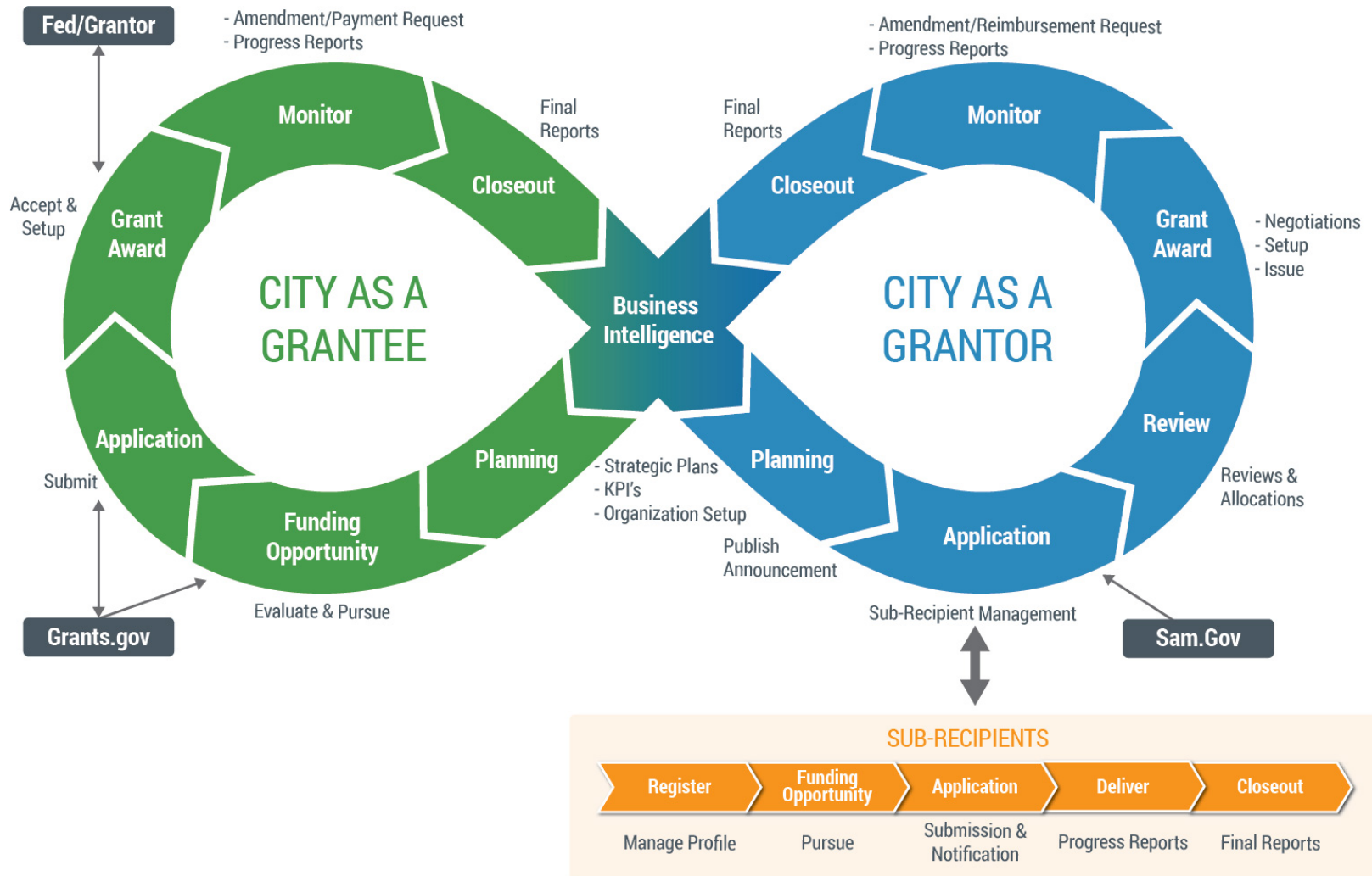# The Future of Grants Management

DC's Grants Management Modernization Initiative

The District Plays Multiple Grant Roles

Common "**As a Grantee**" Challenges:

Ad hoc tracking of opportunities and funding pipeline

Inability to ensure compliance with grant terms and conditions

Lack of collaboration between offices, bureaus, and agencies leads to internal competition

Difficulty responding and adhering to Federal reporting requirements e.g., SF-425

Sub-optimal, costly pursuit of low value funding opportunities

Inconsistent governance and risk management processes

… Across Roles and Grant Programs

Common "**As a Grantor**" Challenges:

Limited visibility into actual grant performance and outcomes

Difficulty tracking recipient compliance with terms and conditions

Lack of real-time reporting tools and data

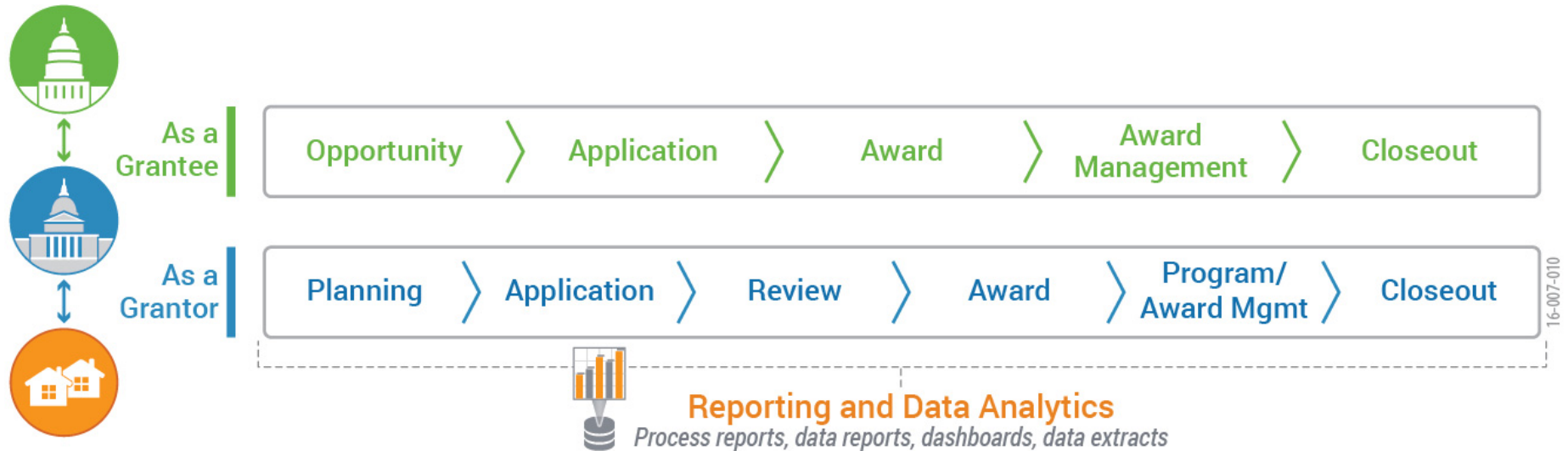Numerous errors and inefficiencies due to manual business processes and paper-based forms

Poor collaboration and sharing between recipients and Grants Staff

Fraud and waste given inability to effectively manage recipient risk

A Path Forward: Centralized Grants System

GEMS: A single, shared system for receiving and disbursing grant funds across the grants management life-cycle

As a Grantee: Opportunity > Application > Award > Award Management > Closeout

As a Grantor: Planning > Application > Review > Award > Program/Award Mgmt > Closeout

Reporting and Data Analytics
Process reports, data reports, dashboards, data extracts

16-007-010

Multiple Constituencies Need a GEMS

	Executives & Leadership	Fiscal Managers & Staff	Program Managers & Staff	Admins, Auditors & IT	Applicants & Sub- Recipients
Focus	• Visibility of impact of funds • Driving results • Touting successes	• Compliance and risk • Financial progress • Accuracy of financial reports	• Mission outcomes • Recipient satisfaction • Performance management	• Easy operations • Compliance • Quick Verifications	• Funding for mission • Central / common point of engagement • Self Service
Challenges	• Inability to mitigate risks • Poor governance • Inefficiencies and waste	• Multiple systems • Substantial manual data entry • Poor data quality	• Manual processes • Lack of collaboration • Poor data quality	• Manual processes • Lack of evidence • Email dependent	• Manual processes • Lack of collaboration • Different processes for different agencies
Needs	• Grants business intelligence • Ability to share successes	• Tools that support compliance • Integration with ERP	• Single source of grants data • Ability to track grants easily	• Single source of truth • Fraud & abuse detection	• Easy & intuitive UI • Simple processes • Quick access to funding

REI is a Leader in Grants Management

REI has **20 years of experience** designing, delivering, and operating grants management systems, which support more than **41,000 awards annually**.

$20 billion
grants tracked and managed

122,000
applications processed annually

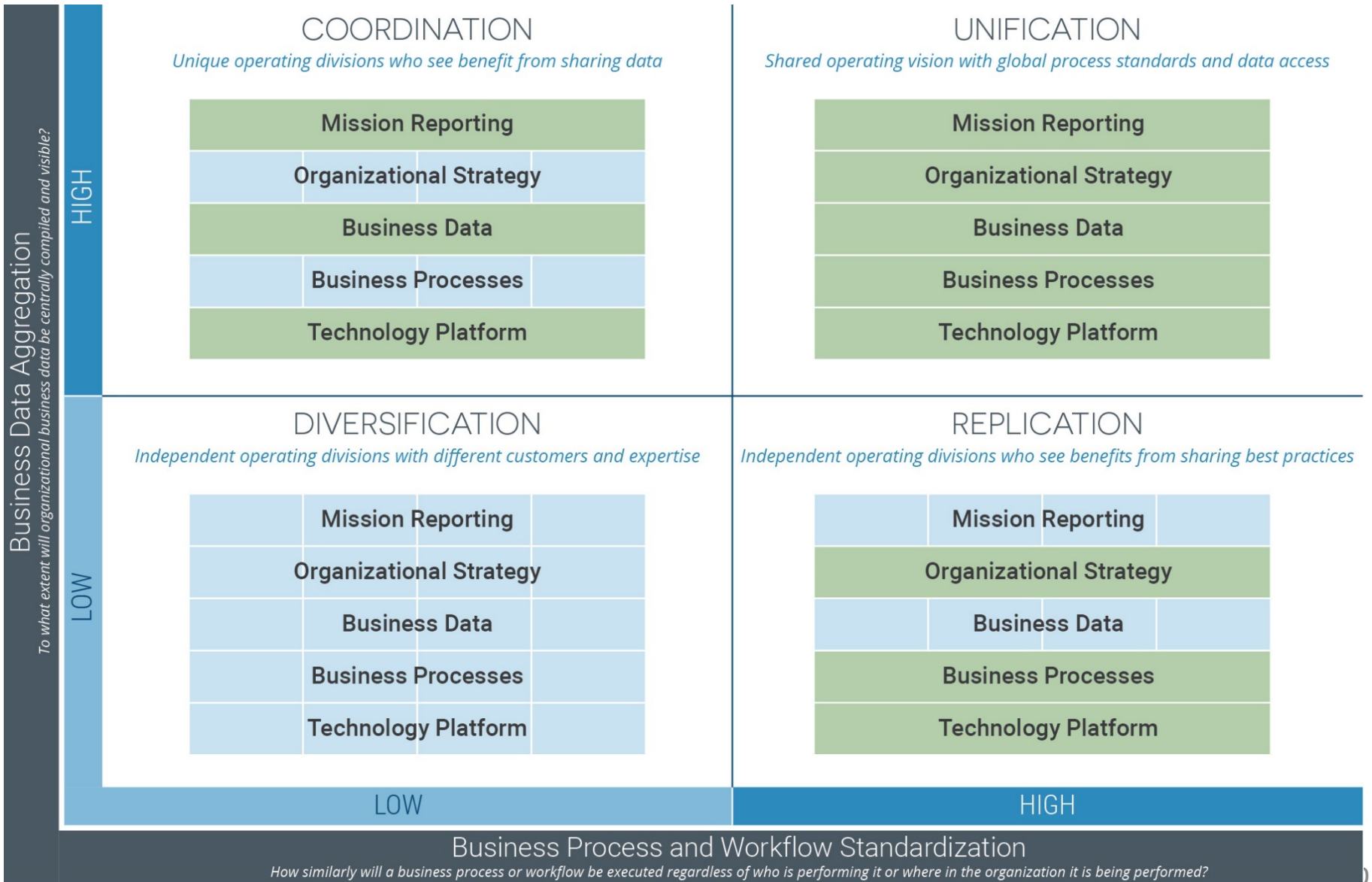## 250,000
users supported

1,700
grant programs served

GEMS Panel Discussion

Objectives:

- Introduce concept of GEMS to City grants community in the context of agencies and OCFO

- Discuss challenges – both technical and behavioral – associated with a GEMS deployment

- Explore desired outcomes and benefits from a new City-wide grants management system

GEMS Framework for Consideration

COORDINATION
Unique operating divisions who see benefit from sharing data

- Mission Reporting
- Organizational Strategy
- Business Data
- Business Processes
- Technology Platform

UNIFICATION
Shared operating vision with global process standards and data access

- Mission Reporting
- Organizational Strategy
- Business Data
- Business Processes
- Technology Platform

DIVERSIFICATION
Independent operating divisions with different customers and expertise

- Mission Reporting
- Organizational Strategy
- Business Data
- Business Processes
- Technology Platform

REPLICATION
Independent operating divisions who see benefits from sharing best practices

- Mission Reporting
- Organizational Strategy
- Business Data
- Business Processes
- Technology Platform

Business Data Aggregation
To what extent will organizational business data be centrally compiled and visible?

HIGH

LOW

LOW   HIGH

Business Process and Workflow Standardization
How similarly will a business process or workflow be executed regardless of who is performing it or where in the organization it is being performed?

Adapted from: http://cisr.mit.edu/research/research-overview/classic-topics/enterprise-architecture

17-0053-001

Key Capabilities of a GEMS for DC

REI SYSTEMS

- ✓ Performance Management and Tracking
- ✓ Native Interfaces with Third-Party Systems
- ✓ Single Centralized Data Repository
- ✓ Up-to-Date With New Regulations and Business Changes
- ✓ Business Intelligence and Automated Reporting
- ✓ Fraud, Waste, and Abuse Monitoring
- ✓ Business Process and Rules-Driven Workflows
- ✓ Accessible Anytime, Anywhere via Mobile
- ✓ Ease of Configuration Without IT Support
- ✓ In-Context Collaboration and Sharing

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Achieving Excellence Together