



CONTRACTOR AND SUPPLIER FORUM II September 18, 2014

**Moderator:
Warren Graves, Chief of Staff, Office of the City Administrator**

Welcome and Program Introduction

Good morning. I am Warren Graves, Chief of Staff, for the Office of the City Administrator.

Welcome to the Contractor and Supplier Forum for the DC Power Line Undergrounding initiative. The acronym is DC PLUG. This is the second forum jointly hosted by DDOT and Pepco.

DC PLUG is the solution derived by the task force established by Mayor Vincent C. Gray. As you know, many of the District's neighborhoods and those residents and businesses have experienced prolonged power outages during severe weather.

Through the DC PLUG initiative, the high-voltage feeders most affected by outages – encompassing Wards 3, 4, 5, 7 and 8 – will be installed underground. About half of the District is already served by underground lines. Secondary and service lines will remain overhead on the existing poles. This undergrounding solution is practical and it will achieve the electric system resiliency objectives of the District and Pepco.

Today's Contractors Forum will present detailed information on the undergrounding strategy that is proposed in the Triennial Plan prepared by DDOT and Pepco, which is mandated in DC Council legislation. The DDOT and Pepco presentations will review the DC PLUG proposal for work during the first three years.

As you've seen, in the rear of the room, we have displays of the 21 feeder summaries. These are the feeders proposed for undergrounding in the 2015 – 2017 implementation period. In addition to the DDOT and Pepco presentations, the feeder summaries will help businesses understand the magnitude of the DC PLUG scope and benefits of strategic teaming.

Throughout the morning, you will hear DDOT and Pepco discuss the importance of building high quality contracting teams for DC PLUG. Of course, these are our respective service delivery standards, for all projects. With DC PLUG this emphasis includes a greater focus on District business contracting and resident hiring.

With the substantial investment of the District's public funding and fees that DC's electric customers will pay to cover the financing, an emphasis on opportunities for DC businesses and residents is particularly important. The DC Council has reinforced this priority through legislation for the power line undergrounding initiative.

This forum is an opportunity for contractors to start business-to-business discussions about service compatibility that will increase competitiveness and achieve District business contracting and resident hiring objectives. Today's program incorporates two networking segments to give you the opening to introduce your business, discuss the information presented by Pepco and DDOT, and possibly exchange ideas about potential collaboration.

We know that details on the DC PLUG procurement process are a special interest to businesses. As DDOT and Pepco will discuss, at this stage of the Triennial Plan review by the Public Service Commission, which is a prerequisite to its approval of the power line undergrounding strategy, we are not able to prepare a concrete procurement tactic. It would be premature and essentially preclude the Public Service Commission's authority to provide direction on the DC PLUG implementation plan.

With this understanding, today's discussion will include some of the procurement planning issues that are being considered by DDOT and Pepco. Contractor registration and certification will also be discussed, which is a significant component of "business-readiness" for procurement.

There will be brief Q&A segments at the end of each presentation. But, we've also scheduled a Q&A segment at the end of the program to give businesses the opportunity get feedback from Pepco and DDOT on the collective presentations and overall implementation strategy, defined in the Triennial Plan.

We believe today's forum will help you prepare for DC PLUG business opportunities.

Welcome to the DC PLUG Contractors Forum.